

# Senior Support Services – Budget Year 2018

## REVENUE

Foundation and Corporate Grants	338,100 <sup>1</sup>	
Government Grants	285,000 <sup>2</sup>	
Consumables	424,500 <sup>3</sup>	
Individual Gifts	113,000 <sup>4</sup>	
Board Contributions	10,000 <sup>5</sup>	
Events	40,000	
Program Revenue	40,800 <sup>6</sup>	
Energy Outreach Colorado	57,800 <sup>7</sup>	
Interest	20,000	
	Subtotal	\$1,329,200

### *In-Kind Contributions*<sup>8</sup>

Bus Passes	53,500 <sup>9</sup>
Emergency Food Bags	54,400 <sup>10</sup>
Clothing and Toiletries	38,500 <sup>11</sup>
Blankets, Sleeping Bags, Household Items	4500
SCSEP program	53,100 <sup>12</sup>
Professional Pro Bono Services	27,000 <sup>13</sup>
Holiday Breakfast	4000 <sup>14</sup>
Volunteer Time	79,900 <sup>15</sup>

In-Kind Contributions      \$314,900

**Total Revenue      \$1,644,100**

## EXPENSE

Direct Programs	657,500 <sup>16</sup>
Salaries & Benefits	596,300 <sup>17</sup>
Insurance	8000
Office	5,300
Fund Raising	13,900
Professional Fees	5800
Building Improve & Maintenance	20,600
Telephone & Utilities	21,800

Subtotal      \$1,329,200

In-Kind Distributions      \$314,900<sup>18</sup>

**Total Expense      \$1,644,100**

## Budget Footnotes

<sup>1</sup> While we have to apply for these funds each year, there are a number of foundations and corporations with whom we have a strong relationship. Most donate approximately the same amount each year. Here is a partial list of those that should be donating in 2018, with the amount: Anschutz Foundation (\$25,000); Anschutz Family Foundation (\$15,000); AV Hunter Trust (\$15,000); Daniels Fund (\$30,000); Denver Foundation (\$20,000); El Pomar Foundation (\$10,000); Fund II Foundation (\$105,800, realized in 2015); John Duncan Trust (\$5000); May Bonfils Stanton Memorial Trust (\$20,000); Mile High United Way (\$25,000); Virginia Hill Foundation (\$12,000); and various gifts from faith organizations, smaller foundations and pass through grants ranging from \$1,000 to \$5000. These funds are anticipated unless otherwise indicated.

<sup>2</sup> Here is the breakdown: \$30,000 from HUD's Emergency Services Grant program, \$5000 from the EFSP program, and \$250,000 from the Denver Regional Council of Governments. These funds are anticipated.

<sup>3</sup> Included here are the three meals served weekdays, and the one meal served Sundays.

Eighty percent of our breakfast needs are donated by the Atlanta Bread Company, City Harvest, Denver's Table, Panera Bread, Wellshire Presbyterian Church, and Volunteers of America. (The remaining twenty percent is part of the "Direct Program Expenses" line item in the budget.) The total value of each breakfast is \$3.50.  $\$3.50/\text{breakfast} \times 85.5 \text{ breakfasts/day} \times 250 \text{ days/year} = \$74,813$ .  $\$74,813 \times 80\% = \$59,850$ .

Volunteers of America (VOA) donates 1870 hot lunches to our lunch program every month, valued at \$7.27 each.  $1870 \text{ lunches/month} \times 12 \text{ months/year} \times \$7.27/\text{lunch} = \$163,140$ . Most Precious Blood Catholic Church, Church of the Risen Christ, Wellshire Presbyterian Church and the Mitchell Family Foundation provide an additional 1000 lunches per month to supplement our lunch program.  $1000 \text{ lunches/month} \times 12 \text{ months/year} \times \$7.27/\text{lunch} = \$87,240$ .  $\$163,140 + \$87,240 = \$250,380$ .

Volunteer Rita Niblack deftly manages the Senior Dinner Program and is dedicated to continuing to do so in the foreseeable future.  $59 \text{ dinners/night} \times 250 \text{ nights per year} \times \$7.75/\text{dinner} = \$114,300$ . This is together donated by the following organizations and individuals:

10:30 Catholic Community Church  
Archbishop's Guild  
Arrupe Jesuit High School  
Blessed Sacrament Catholic Church  
Christ the King Catholic Church  
Dave Harris and family  
Jacobs, Schmetters, and Morin families  
Machebeuf High School  
Messiah Lutheran Church  
Mullen High School Lasallian Youth  
Mullen Service Learning  
Mullen High School Speech team

Park Hill United Church of Christ  
Park Hill United Methodist Church  
Rita Niblack family and friends  
St Andrews Episcopal Church  
St Ignatius Loyola Catholic Church  
St Louis Catholic Church  
Sandy Hayworth family  
Sarah Pascoe and friends  
Susan Lane and friends  
Susan Knill family  
Terry Lowe and friends

<sup>4</sup> This is anticipated revenue comprised of individual gifts. About \$10,000 in designated gifts via Mile High United Way is included here.

<sup>5</sup> 100% of the board members make cash donations to the organization every year. These funds are anticipated.

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<sup>6</sup> Transportation is a critical need for our clients. Most take the bus to the center for meals or to medical appointments etc. RTD developed a program where low-income seniors benefit from discounted passes. All of this is revenue we collect from the sharply discounted monthly bus passes we sell to our clients.

<sup>7</sup> These funds from Energy Outreach Colorado help prevent homelessness by paying the utility bills of financially strapped seniors. This funding is secured.

<sup>9</sup> The Bus Pass Program. Transportation is a critical need for our clients. Most take the bus to the center for meals or to medical appointments etc. RTD developed a program where low-income seniors benefit from discounted passes. This line item represents the value of RTD's in-kind donation to Senior Support Services. [(34 passes/month X \$49.50/pass) + (20 books/month X \$11.75/book) + (100 passes/month X \$24.50/pass) + (15 books/month X \$5.90/book)] X 12 months/year = \$53,478.

<sup>10</sup> Christ the King Catholic Church, King Soopers, 9Cares Colorado Shares, City Harvest, Food Bank of the Rockies and many others donate 85% of the food items we assemble to create the emergency food bags. 24,600 food items/year X \$2.60/item X 85% = \$54,366.

<sup>11</sup> Countless service organizations and individuals donate the clothing and hygiene items we in turn distribute to our clients, at no charge, every year. (10,700 used clothing items X \$2/clothing item) + (360 new briefs X \$2.80/pr) + (1,100 new socks x \$2.10/pr) + (9200 hygiene items X \$1.50/item) = \$38,518.

<sup>12</sup> The Senior Community Service Employment Program (SCSEP) pays the salaries of a number of halftime employees who work at Senior Support Services answering phones, providing security, and doing general maintenance. SCSEP is committed to continuing to provide this service. 6 employees X 17 hours/week/employee X 52 weeks/year X \$9.30/hour + (\$49,327 X .0765 employer match) = \$53,100.

<sup>13</sup> We benefit from the pro bono services of attorneys (\$3,000) and an outreach worker from DHS two days per week (\$24,000) totaling \$27,000.

<sup>14</sup> Food, drink and desert (\$750), many gifts (\$2750) and volunteer time (\$500) are all donated for our yearly Holiday Party for 300 clients.

<sup>15</sup> We benefit from an average of 32 volunteer-hours of work from various individuals, including board members, every day we are open. (We have eight super-volunteers who donate substantial hours most days.) Volunteer time is valued at \$8 per hour. 32 volunteer-hours/day X 6 days open/week X 52 weeks/year X \$8/hour = \$79,875. Professional pro bono services are not included here.

<sup>16</sup> Direct Program Expenses includes consumables, rent and utility payment assistance, the bus pass program, bus tokens, and special member needs. Donated meals are also included here. Other in-kind expenses are included in the "In-Kind Distributions" line item.

<sup>17</sup> We have ten fulltime employees as follows: an executive director, four case managers, a day center manager, a day center manager assistant, an office manager/bookkeeper, a cook, and a security guard. We also have two halftime evening managers. We offer health insurance at no charge to our fulltime employees and the rest of our benefits package includes 12 days of vacation and 12 days of sick leave per FTE per year. (Not included here are the salaries of the six employees who work halftime but get paid by SCSEP, an expense which is included in the line item "In-Kind Distributions".)

<sup>18</sup> This line item is equal to all of the In-Kind Contributions combined.